#### Lesson Plan (2025-2026) Odd Semester

Name: - Ashish Kumar

Subject: - Fundamentals of Management Discipline Specific Course (DSC-A1) Paper Code - (Course Code): C24BCM101T

Class: - B. Com 1st Sem.

Section: - A

| Weeks   | Dates                    | Topics   |
|---------|--------------------------|--|
| Week 1  | 14-07-2025 to 19-07-2025 | Introduction to Management: meaning, Nature  |
| Week 2  | 21-07-2025 to 26-07-2025 | Importance of management, manager vs entrepreneur  |
| Week 3  | 28-07-2025 to 02-08-2025 | Managerial roles and skills.   |
| Week 4  | 04-08-2025 to 08-08-2025 | Social responsibility of managers, challenges before modern managers   |
| Week 5  | 11-08-2025 to 14-08-2025 | Approaches to Management   |
| Week 6  | 18-08-2025 to 23-08-2025 | Principles of Management   |
| Week 7  | 25-08-2025 to 30-08-2025 | Planning: meaning, nature and scope of planning  |
| Week 8  | 01-08-2025 to 06-08-2025 | Planning process, types of plans, management by objectives   |
| Week 9  | 08-09-2025 to 13-08-2025 | Decision Making: steps and techniques of decision making   |
| Week 10 | 15-09-2025 to 20-09-2025 | Organizational structures and departmentation, Minor Test  |
| Week 11 | 24-09-2025 to 27-09-2025 | Authority and responsibility, Span of control, Delegation of authority                                       |
| Week 12 | 29-09-2025 to 04-10-2025 | Centralization and decentralization, Staffing: meaning, importance and scope                                 |
| Week 13 | 06-10-2025 to 11-10-2025 | Directing: components, principles; Communication: process and barriers, principles of business communication |
| Week 14 | 13-10-25 to 18-10-2025   | Leadership: concept and importance; Motivation: nature and importance, Minor Test                            |
| Week 15 | 19-10-2025 to 26-10-2025 | Diwali Break   |
| Week 16 | 27-10-2025 to 31-10-2025 | Coordination: meaning, importance and principles   |
| Week 17 | 03-11-2025 to 08-11-2025 | Controlling: nature and objectives, types of control, steps in control process, Presentation                 |
| Week 18 | 10-11-2025 to 15-11-2025 | Characteristics of effective control, and techniques of controlling, Viva                                    |
| Week 19 | 17-11-2025 to 21-11-2025 | Revision   |

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Name: Ashish Kumar

#### Lesson Plan (2025-2026) Odd Semester

Name: - Ashish Kumar

Subject: - Business Statistics (DSC-A3)

Paper Code – (Course Code): C24BCM301T

Class: - B. Com Semester-3rd (All)

| Weeks   | Dates                    | Topics  |
|---------|--------------------------|---|
| Week 1  | 14-07-2025 to 19-07-2025 | Introduction of Statistics                                    |
| Week 2  | 21-07-2025 to 26-07-2025 | Collection of data methods, methods of collecting primary     |
|         |                          | data  |
| Week 3  | 28-07-2025 to 02-08-2025 | classification – Functions, Rules and bases of classification |
| Week 4  | 04-08-2025 to 08-08-2025 | Frequency distribution and its types, Tabulation and Graphic  |
| Week 5  | 11-08-2025 to 14-08-2025 | Measures of central tendency                                  |
| Week 6  | 18-08-2025 to 23-08-2025 | Measures of central tendency                                  |
| Week 7  | 25-08-2025 to 30-08-2025 | Measures of central tendency                                  |
| Week 8  | 01-08-2025 to 06-08-2025 | Measures of dispersion  |
| Week 9  | 08-09-2025 to 13-08-2025 | Measures of Skewness.   |
| Week 10 | 15-09-2025 to 20-09-2025 | Correlation -concepts and importance, Types                   |
| Week 11 | 24-09-2025 to 27-09-2025 | Correlation methods   |
| Week 12 | 29-09-2025 to 04-10-2025 | Correlation methods   |
| Week 13 | 06-10-2025 to 11-10-2025 | Standard error of estimate, Co-efficient of determination.    |
| Week 14 | 13-10-25 to 18-10-2025   | Regression - concepts and importance, Linear and non-         |
|         |                          | linear  |
| Week 15 | 19-10-2025 to 26-10-2025 | Diwali Break  |
| Week 16 | 27-10-2025 to 31-10-2025 | Lines of regression, coefficients of regression               |
| Week 17 | 03-11-2025 to 08-11-2025 | Index numbers: meaning and types, methods for measuring       |
|         |                          | indices   |
| Week 18 | 10-11-2025 to 15-11-2025 | Adequacy of indices. Time series analysis                     |
| Week 19 | 17-11-2025 to 21-11-2025 | Components of a time series and their measurements and        |
|         |                          | uses  |

Signature Ashish Kumar

### Lesson Plan (2025-2026) Odd Semester

Name: - Ashish Kumar

Subject: - BANKING LAW AND PRACTICE

Paper Code - BCOM 503

Class: - B. Com Semester-5th (All)

| Weeks   | Dates                    | Topics   |
|---------|--------------------------|--|
| Week 1  | 14-07-2025 to 19-07-2025 | Origin and Evolution of banks - Meaning and definition of banking                    |
| Week 2  | 21-07-2025 to 26-07-2025 | Structure of Indian Banking System - Classifications of banks                        |
| Week 3  | 28-07-2025 to 02-08-2025 | Functions of commercial banks; Regulatory Framework and Compliances                  |
| Week 4  | 04-08-2025 to 08-08-2025 | Banking Regulation Act 1949  |
| Week 5  | 11-08-2025 to 14-08-2025 | Banking Regulation Act 1949  |
| Week 6  | 18-08-2025 to 23-08-2025 | Prevention of Money Laundering Act, 2002.  |
| Week 7  | 25-08-2025 to 30-08-2025 | Prevention of Money Laundering Act, 2002.  |
| Week 8  | 01-08-2025 to 06-08-2025 | Banker and Customer relationship; their mutual rights and duties                     |
| Week 9  | 08-09-2025 to 13-08-2025 | Power to combine different accounts - Secrecy of account                             |
| Week 10 | 15-09-2025 to 20-09-2025 | Different Types of Accounts; Cheques   |
| Week 11 | 24-09-2025 to 27-09-2025 | Requisite of valid cheque, crossing of cheques; Meaning and types of Endorsement     |
| Week 12 | 29-09-2025 to 04-10-2025 | Types of securities and precautions taken for banker's advances and loans Guarantees |
| Week 13 | 06-10-2025 to 11-10-2025 | Pledge, lien, mortgage, charge - subject matters of collateral security              |
| Week 14 | 13-10-25 to 18-10-2025   | Factoring; Bill Discounting; Bank Guarantees   |
| Week 15 | 19-10-2025 to 26-10-2025 | Diwali Break   |
| Week 16 | 27-10-2025 to 31-10-2025 | Letters of Credit; Commercial Papers   |
| Week 17 | 03-11-2025 to 08-11-2025 | Contemporary and Emerging issues in Banking- Problem of NPAs                         |
| Week 18 | 10-11-2025 to 15-11-2025 | Capital adequacy norms: Banking Ombudsman Scheme                                     |
| Week 19 | 17-11-2025 to 21-11-2025 | Technology driven developments; Ethics and Corporate Governance                      |
| WEEK 19 | 17-11 2020 00 21 11      | in Banks.  |

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Name: Ashish Kumar

Lesson Plan (2025-2026) Odd Semester

Name: - Ashish Kumar

Subject: - HUMAN RESOURCE PLANNING

Paper Code - MCH 331

Class: - M. Com Final Semester- 3rd

| Week 5  | 11-08-2025 to 14-08-2025 |   |
|---------|--------------------------|---|
| Week 6  | 18-08-2025 to 23-08-2025 | Human Resource Planning Process                                 |
| Week 7  | 25-08-2025 to 23-08-2025 | Action Plans: Human Resource Demand Forecasting                 |
| Week 8  | 25-08-2025 to 30-08-2025 | Assessment and Techniques                                       |
| Week 9  | 01-08-2025 to 06-08-2025 | Human Resource Supply Forecasting                               |
| Week 10 | 08-09-2025 to 13-08-2025 | Assessment and Techniques;                                      |
| WEEK 10 | 15-09-2025 to 20-09-2025 | Action plans for Recruitment and Selection Action plans for     |
| XX 1 11 |                          | Recruitment and Selection                                       |
| Week 11 | 24-09-2025 to 27-09-2025 | Separation, Retention   |
| Week 12 | 29-09-2025 to 04-10-2025 | Training and Redeployment                                       |
| Week 13 | 06-10-2025 to 11-10-2025 | Productivity Management and Human Resource Planning             |
| Week 14 | 13-10-25 to 18-10-2025   | Work Study, Method Study  |
| Week 15 | 19-10-2025 to 26-10-2025 | Diwali Break  |
| Week 16 | 27-10-2025 to 31-10-2025 | Work Measurement, Job Design, Work Scheduling                   |
| Week 17 | 03-11-2025 to 08-11-2025 | Human Resource Planning in Changing Context                     |
| Week 18 | 10-11-2025 to 15-11-2025 | Human Resource Information System; Human Resource Accounting    |
|         |                          | and Audit   |
| Week 19 | 17-11-2025 to 21-11-2025 | Structure of Labour Force and Demographic Changes: Problems and |
|         |                          | Challenges  |
|         |                          |   |

Signature Ashish Kumar

## Lesson Plan (2025-2026) Odd Semester

Name: - Ashish Kumar

Subject: - Leadership Dynamics

Paper Code - MCH 334

Class: - M. Com Final Semester- 3rd

| Weeks   | Dates  | Topics  |
|---------|--|---|
| Week 1  | 14-07-2025 to 19-07-2025                             | Concept, Important aspects  |
| Week 2  | 21-07-2025 to 26-07-2025                             | Leadership and Management, Leadership and Power   |
| Week 3  | 28-07-2025 to 02-08-2025                             | Successful Leadership versus Effective Leadership   |
| Week 4  | 04-08-2025 to 08-08-2025                             | Trait Approach, Skills Approach   |
| Week 5  | 11-08-2025 to 14-08-2025                             | Behavioural Approach, Situational Approach  |
| Week 6  | 18-08-2025 to 23-08-2025                             | Contingency Approach, Path Goal Approach  |
| Week 7  | 25-08-2025 to 30-08-2025                             | Autocratic, Democratic  |
| Week 8  | 01-08-2025 to 06-08-2025                             | Participative, Supportive, Free-rein Comparative Analysis of Leadership Styles, Building Effective  |
| Week 9  | 08-09-2025 to 13-08-2025                             | Comparative Analysis of Leadership Styles, Building   |
| Week 10 | 15-09-2025 to 20-09-2025                             | Leadership Styles, Leadership Styles of Famous Personalities in general perspective and in managerial perspective Contemporary Issues in Leadership, Charismatic Leadership |
| Week 11 | 24-09-2025 to 27-09-2025                             | Women Leadership, Multicultural Leadership  |
| Week 12 | 29-09-2025 to 04-10-2025                             | Team Leadership, Ethics in Leadership   |
| Week 13 | 06-10-2025 to 11-10-2025                             | Servant Leadership, Minor Test  |
| Week 14 | 13-10-25 to 18-10-2025                               | T. I. Dungle  |
| Week 15 | 19-10-2025 to 26-10-2025                             | Transformational leadership, Millor Test  |
| Week 16 | 27-10-2025 to 31-10-2025                             | Transactional leadership  |
| Week 17 | 03-11-2025 to 08-11-2025                             | Presentation, Viva  |
| Week 18 | 10-11-2025 to 15-11-2025<br>17-11-2025 to 21-11-2025 | Revision  |

Signature

Name: Ashish Kumar